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# U.S. Army Contracting Command - Rock Island (ACC-RI)

## Lake City Army Ammunition Plant Industry Day #3/Tours

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August 18, 2011





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# Agenda – 18 August 2011

0800-0830: Registration

0830-0840: Opening Remarks

0840-0910: Acquisition Strategy Update

0910-0930: LCAAP Facility and Modernization Update

0930-0945: Break

0945-1015: Q&A Session

1015-1245: One-on-Ones

1245: Lunch

1400-1430: Arrive at LCAAP Obtain Vehicle Passes/Badges

1430-1515: Tour Information/PPE Distribution/LCAAP Video

1515-1600: On Site Library Visit/Walk Thru Bldg 6+

1600-1615: Walk To/Visit Bldg 10



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## ***Purpose***

Industry Day #3 and LCAAP Tour is for information and planning purposes only. This does not constitute a formal solicitation or a request for proposal (RFP). This is not to be construed as a commitment by the Government in any way.

The Government does not intend to award a contract on the basis of Industry Day #3 or otherwise pay respondents for participation in this event. Should a RFP be issued, any information contained within the RFP supersedes this Industry Day.



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# *Industry Day#3/Tour Objectives*

- The purpose of this Industry Day is to:
  - Provide potential offerors with an update to the general program.
  - Provide additional detailed information on the LCAAP facility.
  - Continue an open dialogue with industry.
- Encourage open and continuous exchange of info and ideas throughout this process.



## ***Disclaimer***

- All items are in planning stages.
- Milestones and other timeframes are estimates.
- Numbers/quantities are estimates only.
- Do not rely on information presented today in formulating your proposal.
- No Government personnel except for the Contracting Officer can make any commitments for the Government.



## *Rules of Engagement*

- The Government will NOT attempt to answer verbal questions during the Industry Day briefing.
  - **Questions must be submitted via the forms provided and will be treated as public unless otherwise marked.**
  - The USG will NOT respond to questions marked proprietary.
  - Comments are solicited via the same provided forms.
  - Government will attempt to answer questions IAW the agenda.
  - Some questions may require additional time for complete response.
    - Q&As will be posted on the LCAAP Acquisition web page (<http://www.aschq.army.mil/ac/aaisdus/LCAAP.aspx> )



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## Acquisition Strategy

- Milestones
  - ✓ Dec 2010 Industry Day #1
  - ✓ Mar 2011 Industry Day #2 & Site Visit
  - ✓ Jul 2011 Draft RFP
  - Aug 2011 Industry Day #3 & Site Visit
  - Oct 2011 Formal RFP
  - Dec 2011 Proposals Due
  - May 2012 Final Proposals Due (if applicable)
  - 01 Oct 2012 Anticipated Award Date

4<sup>th</sup> Industry Day and/or tour will depend upon specific industry feedback



## ***Acquisition Strategy - Overview***

- ✓ Acquisition Strategy has been approved.
- Operation, maintenance and modernization of LCAAP, and production of small caliber rifle ammunition.
- Full and open competition, best value source selection.
- Two (2) contracts:
  - Facilities Contract
  - Production Contract, Hybrid of Requirements and Indefinite Delivery, Indefinite Quantity (IDIQ) Contract Line Item Numbers (CLINS)

- One RFP
- One Proposal
- Two Contracts



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## ***Acquisition Strategy – Overview (cont.)***

- Current production contract expires for ordering 30 Sep 2012. Final deliveries are required NLT 30 Sep 2013.
- Anticipated award date 1 Oct 2012; transition must be completed NLT 30 Sep 2013.
- Anticipated periods of performance for the resultant contracts of this competition is five (5) years with a single optional period of performance of two (2) years, plus an Award Term for three (3) years.
  - Base award + one (1) option + one (1) award term
  - Base award: FY 13-17 (1 Oct 12 – 30 Sep 17)
  - Option Period: FY 18-19 (1 Oct 18 – 30 Sep 19)
  - Award Term: FY 20-22 (1 Oct 20 – 30 Sep 22)

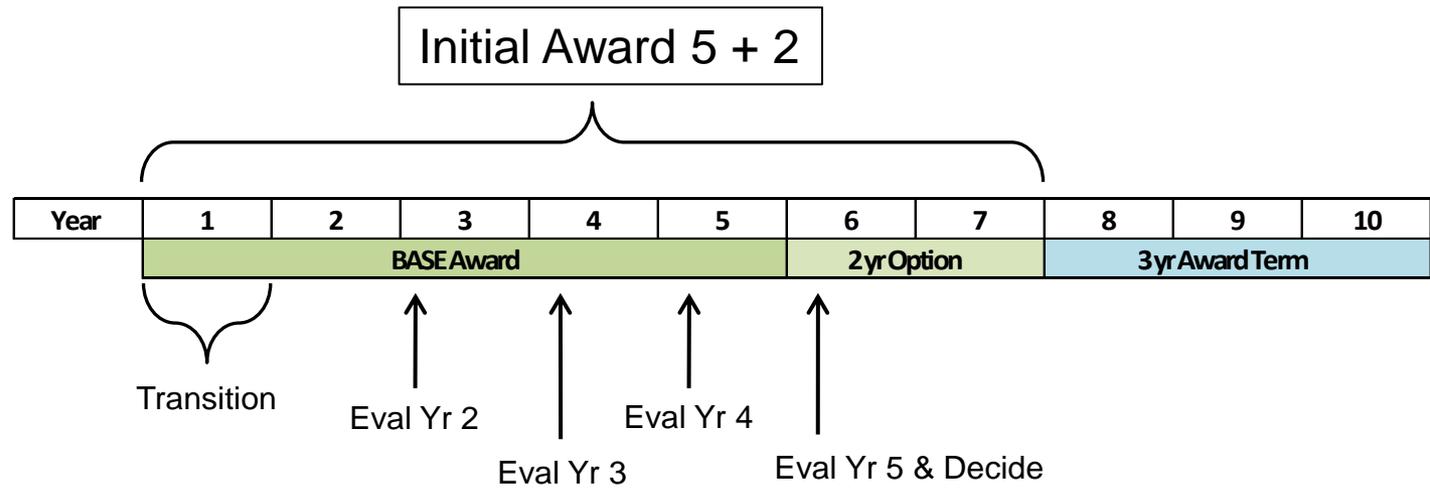


## ***Acquisition Strategy – Award Term***

- Changed to Award Term for years 8-10 to be consistent with other GOCOs
- Will follow the approach as outlined in the Award Term Plan (ATP).
  - Initial draft posted on website (Attachment 0059)
- The Government will conduct a performance evaluation in accordance with the ATP to determine whether to extend the contract, and if so, for how long.
- Award Term is based on evaluated performance and can result in a contract extension of up to 3 years.
- It is the Government's intent to have the same periods of performance for both contracts.



## Acquisition Strategy – Award Term



Note: Current ATP on website requires update



## ***Anticipated Contract Terms & Conditions***

- The operating contractor will be required to obtain a SECRET Facility Security Clearance.
  - For requirements, reference the Defense Security Service (DSS) website: [http://www.dss.mil/isp/fac\\_clear/fac\\_clear.html](http://www.dss.mil/isp/fac_clear/fac_clear.html), specifically the eligibility requirements found within the National Industrial Security Program Operating Manual (NISPOM) located at: <http://www.dss.mil/isp/odaa/documents/nispom2006-5220.pdf>.
  
- FFP hybrid production contract with EPA
  - The Government is planning on an EPA for Materiel
    - Copper
    - Zinc
  - The Government is planning on an EPA for currency
    - Canadian Dollar
    - Norwegian Kroner



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### ***Indemnification***

- Stated request package will be required to be submitted 30 days after RFP release.
- Prices are to be submitted for both with and without Indemnification.
- Prices will be evaluated assuming indemnification is NOT approved.



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# ***National Technology and Industrial Base (NTIB) Restrictions***

- The following **are** restricted to the NTIB:
  - Magnesium Powder (Used in Tracer composition)
  - Comp A-4 (ZZ14)
  - Propellant (WC844, WC814, WC846T, and WC860)
  - Nitrocellulose
  - All production work is required to be performed at LCAAP, with the exception of .22 Caliber and potentially links.



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### ***GFE/GFM***

- Weapons & Spare Parts
- Reference Ammunition

Still under review

- Ammo Cans
  - M2A1
  - M548



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### ***VTL/On-Site Library***

- VTL activated
  - See website for details on obtaining an account
  - US Citizenship and DD2345 required
- On Site Library
  - Visit during tour
- Large volume of documentation under review for posting



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# TDP Access

- New procedure
  - Details on acquisition website
  - <http://www.aschq.army.mil/ac/aaisdus/LCAAP.aspx>
- TDPs posted on FedBizOps
- Additional TDPs will be posted
- Monitor FedBizOps for updates



## ***First Article Acceptance Testing (FAAT)***

- Draft RFP requested FAAT price for every DODIC
- More efficient approach desired
  - Reduce redundancy in testing
  - Save cost
- FAAT matrix recently posted to LCAAP website
- Looking for industry feedback on how to best implement



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### ***General Information***

- All contractors who provide goods/services to the Department of Defense (DoD) must be registered in the Central Contractors Register (CCR). If you are not registered in CCR, you cannot be awarded a DoD contract. The website for registering in the CCR is <http://www.ccr.gov/>
- You may also contact the CCR Registration Assistance Center at 1-888-227-2423, customer service, and request the registration form and assistance packet for completion.



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# ***LCAAP SMALL CALIBER MANUFACTURING AND MODERNIZATION INDUSTRY DAY #3 UPDATE***



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## Questions?

- Based on today's presentation, industry is invited to provide comments/questions on the upcoming acquisition.
- The comments/questions should be submitted via the Q&A form on the website and directed to the Contracting Officer at [Kristin.L.Comer.civ@mail.mil](mailto:Kristin.L.Comer.civ@mail.mil) and the Contract Specialist at [Jennifer.N.Paul.civ@mail.mil](mailto:Jennifer.N.Paul.civ@mail.mil).
- Industry should provide rationale for any comments/concerns.